

SUPERIOR COURT OF CALIFORNIA COUNTY OF SAN FRANCISCO

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ORDER

THRIVENT FINANCIAL FOR LUTHERANS VS. BETTY YEE ET AL

001C06419531

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ANDREW B. KAY, Admitted Pro Hac Vice PHILIP RANDOLPH SEYBOLD, Admitted Pro Hac Vice COZEN O'CONNOR 1200 19th Street, NW Washington, DC 20036 JUL 1 8 2018 Telephone: (202) 912-4800 Facsimile: (202) 861-1905 PILLSBURY WINTHROP SHAW PITTMAN LLP THOMAS V. LORAN III (CSB 95255) ANDREW D. LANPHERÈ (CSB 191479) Four Embarcadero Center, 22nd Floor San Francisco, CA 94111 Telephone: (415) 983-1000 Facsimile: (415) 983-1200 Attorneys for Plaintiff THRIVENT FINANCIAL 10 FOR LUTHERANS 11 Superior Court of the State of California 12 In and For the City and County of San Francisco 13 Civil - Unlimited 14 15 THRIVENT FINANCIAL FOR LUTHERANS, on its own behalf and on Case No. CGC-15-548384 16 behalf of its members and related subsidiaries and affiliates. [PROPOSED] ORDER GRANTING 17 PLAINTIFF'S MOTION FOR Plaintiff, SUMMARY JUDGMENT, OR IN 18 THE ALTERNATIVE, MOTION vs. FOR SUMMARY ADJUDICATION 19 BETTY T. YEE, individually in her official Date: July 9, 2018 20 capacity as CALIFORNIA STATE Time: 9:30 a.m. CÔNTROLLER; The OFFICE OF THE Place: Department 302 21 STATE CONTROLLER; and DOES 1-10, inclusive, Case Filed: October 9, 2015 22 Trial Date: October 15, 2018 Defendants. 23 24 25 26 27 28

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The motion for summary judgment or, in the alternative, summary adjudication of plaintiff Thrivent Financial for Lutherans came on for hearing by the Court on July 9, 2018 at 9:30 a.m. The Court having considered the pleadings in this matter, and all arguments and papers submitted in support of and in opposition to the motion, IT IS HEREBY ORDERED as follows:

Plaintiff Thrivent Financial for Lutherans' motion for summary judgment is granted. Thrivent is entitled to a declaration that defendants Betty Yee (in her official capacity as California State Controller) and the Office of the State Controller adopted two regulations the "External Database Regulation" and the "Dormancy Trigger Regulation" - without compliance with the procedural requirements of the California Administrative Procedure Act and are therefore invalid. Defendants are enjoined from enforcing or threatening to enforce the External Database Regulation and the Dormancy Trigger Regulation and must remove all references to those regulations in the materials they disseminate to life insurance companies unless accompanied by a conspicuous disclaimer that the purported requirements of these two regulations are merely defendants' views and do not have any legal effect. This injunction does not preclude defendants from: a) taking steps to promulgate the External Database Regulation and/or the Dormancy Trigger Regulation as valid regulations by complying with the procedural requirements in the APA; b) stating or arguing in any audit of a life insurance company or in any litigation that they believe that the External Database Regulation and/or the Dormancy Trigger Regulation would or should be adopted by a court as a correct interpretation of CCP 1515; or c) requesting the Legislature to amend CCP 1515 to enact the External Database Regulation and/or the Dormancy Trigger Regulation. However, unless and until the External Database Regulation and/or the Dormancy Trigger Regulation are validly promulgated per the APA or section 1515 is amended to enact either or both of those regulations, defendants may not under any circumstances knowingly impose any financial consequences of any kind on any life insurance company for failing to comply with those regulations. As used in this order and consistent with the language in the September 2013 Holder Handbook and defendants' interrogatory responses, the "External Database Regulation" is the requirement that in some or all circumstances a life insurer must

perform a comparison of its insureds' life insurance policies and/or other documents maintained by the insurer with the Social Security Administration's Death Master File or similar database to determine whether any of its insureds are deceased for purposes of complying with the insurer's obligations under the California Unclaimed Property Law. As used in this order and consistent with the language in defendants' interrogatory responses, the "Dormancy Trigger Regulation" is the requirement that a life insurance policy of a life insurer's insured is reportable as unclaimed property for purposes of the insurer's obligations under the UPL no later than three years after the insurer had reason to know that its insured had died notwithstanding that as of that date less than three years had elapsed since the insurer's own records disclosed that the insured had died. This Order does not address or affect the validity or invalidity of any past or future settlements or agreements between defendants and any life insurance company.

Thrivent has standing to challenge both the External Database Regulation and the Dormancy Trigger Regulation as invalid regulations because it is undisputed that both of these regulations impose requirements on Thrivent that Thrivent is not now complying with, does not wish to comply with, and that, if Thrivent complied with them, Thrivent would incur additional unwanted costs and obligations. Moreover, Thrivent's failure to comply with these regulations potentially subjects it to an audit by defendants and imposition of monetary penalties beginning in 2020. Lastly, as a life insurer obligated to comply with the UPL, Thrivent is entitled to know what it needs to do and what it can forbear from doing without running afoul of the requirements imposed by defendants, who are charged with enforcing life insurers' obligations under the UPL and have the authority to assess financial consequences for non-compliance.

It is likewise undisputed that defendants adopted both regulations and that those regulations were not adopted in compliance with the procedural requirements of the APA. Other than submission of a declaration which is inconsistent with their interrogatory responses and thus, per the D'Amico rule, does not create a triable issue, defendants have not

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submitted or cited to any evidence showing that they have not adopted the two regulations. Thrivent's submission of defendants' interrogatory responses and the 2013 Holder Handbook is sufficient to satisfy its summary judgment burden that defendants adopted those regulations.

Defendants' arguments that the two regulations fall outside the broad definition of a regulation in Government Code 11342.600 lack merit. The regulations are rules of "general application" in that they require that the DMF or similar database must be consulted in some circumstances and a life policy in some circumstances must be reported more than three years prior to the insurer's own records disclosing that the insured is deceased. By mandating that in some circumstances insurers must consult the DMF or similar database and a life policy must be reported more than three years prior to an insurer's records disclosing that the insured is deceased, the regulations preclude insurers from complying with their obligations under the UPL without consideration of whether and when they must consult the DMF or similar database and without reporting policies more than three years before the insurer's own records disclose that an insured has died. Much like an appellate opinion or a statute that mandates that the resolution of an issue requires the consideration of various factors is a rule of general application even though the rule may be applied differently in different cases depending on the facts of each case, the regulations mandate the consideration of whether or not certain matters -- the DMF or similar database and an insurer's "reason to know" that an insured has died -- that are nowhere mentioned in section 1515 and had, prior to the adoption of the regulations, not been required (or, at least, not explicitly required) to be considered by insurers in complying with their obligations under the UPL.

Nor is the Dormancy Trigger Regulation the only legally tenable construction of section 1515. The text of that section ("funds became due and payable as established from the records of the corporation") is reasonably susceptible to Thrivent's proffered interpretation that the triggering event for the reporting of a policy is the disclosure by an insurer's own records that it's insured is deceased, not what the insurer "had reason to know."

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| 1 | Neither Yee v. American National Insurance Co. (2015) 235 Cal App. 4th 453, 457, n.2 no | | |
| 2 | any of the non-California authorities cited by defendants nor any of the statutory | | |
| 3 | interpretation and policy arguments advanced by defendants are to the contrary. | | |
| 4 | The injunctive relief fashioned by the court is intended to comport with Alvarado v | | |
| 5 | Dart Container Corp. of California (2018) 4 Cal. 5th 542 and eliminate any confusion in th | | |
| 6 | materials disseminated by defendants, while not hampering defendants if they choose to | | |
| 7 | undertake any effort to incorporate the two regulations into valid California law. | | |
| 8 | IT IS SO ORDERED. | | |
| 9 | Date: July 2018. | | |
| 10 | | (X | Judge of the Superior Court |
| 11 | | | Judge of the Superior Court |
| 12 | APPROVED AS TO FORM: LOEB & LOEB LLP | | HAROLD KAHN |
| 13 | and of There | | |
| 14 | By VV | | |
| 15 | Attorneys for Defendants | | |
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| | ORDER GRANTING | | - 4 - MOTION FOR SUMMARY JUDGMENT |